

Account Manager – Sales

Lumisave Industrial LED is looking for self-driven motivated individuals to fill the Account Manager position. If you have a dynamic personality and enjoy making new contacts then this role is for you.

Reporting to the General Manager, as an outgoing self-starter, you will be responsible for promoting and selling Lumisave's very own brand of industrial and commercial LED fixtures in your assigned region based on your developed sales plan with the support of the Lumisave team.

As this position is considered an outside sales position you will enjoy the opportunity to travel to various communities while building relationships through continuous contact and identifying client needs and satisfaction.

In this role, you shall receive a competitive salary plus commission, extended health and dental coverage, paid mileage and paid travel expenses.

Job Requirements:

- 3 years' outside sales experience; industrial lighting experience will be considered an asset
- Industrial and/or commercial sales experience
- Proven record of success
- Outstanding interpersonal skills
- Valid driver's license
- Out of town travel
- Ability to effectively work alone and as part of a team
- Excellent verbal and written communication skills

Lumisave is an equal opportunity employer and welcomes applications for all individuals legally entitled to work in Canada.

To apply, please email your resume with cover letter including salary expectations to:

hr@lumisave.com

While we thank all applicants for their interest, only those selected for interview shall be contacted.